













500 PRS (lifetime)

2 SPONSORED within 60 days

250 PRS QUALIFIED

500 PRS 2500 FLWS 50 FSWS

MY GOAL DATE:

LAUNCH

- WARM MARKET: Make a list of 100 people you know
- ☐ Begin watching the "FIRST STEPS" by Eric Worre under "ONBOARDING" training.
- Complete your team's New Presenter Training or go to www.newpresenterguide.com.
- Run your launch party.
- ☐ Do some kind of in-person event.
- Reconnect with people you know to say hi and start a conversation (not about biz).
- Do an unboxing of your kit (facebook live or video).
- Purchase your convention ticket. Look up when the next regional event is in your area.

SELL

- Advertise a mascara bulk order on your wall and in messenger in order to get 5 orders (do this twice throughout the month).
- ☐ Thank everyone that purchases on your wall.
- ☐ Book 5-10 online parties for the month (2-3 a week).
- Post something every 1-2 days about the biz (selfies / lives / videos / etc . . .).
- ☐ Pick TWO products from your kit or booster bundles you LOVE and focus on those (do lives / take pics - share!!).
- Get skincare in front of 5 people in your HOT MARKET.

BUILD

- Show 5 people your kit IN PERSON.
- ☐ Join 5 Interest Facebook Groups (dogs, health, community, etc) and network with other people and add friends on facebook.
- Find 5 people you respect and ask them for their time to give their opinion on an area of the business.
- Find 5 friends that are like you and message them and tell them why you just joined and why you'd love to do this together.
- Use the third party tool your team uses (groups, video, opportunity call): "If I sent you a video would you check it out?"

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FIND YOUR FIRST SIX
customers
FIND YOUR FIRST SIX
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find your first six
-0 5 55 5

FIND YOUR FIRST SIX teammates

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50 50

50 50 50

50

50



CHOOSE HOW FAST YOU WANT TO EARN:

You can work at ANY pace, but keep in mind that SUCCESS loves SPEED!

(There are many combinations to success. These are examples and the amounts (in USD) you earn if you follow these specific examples). HOW TO SELL 500 PRS! 8 Mascaras + 8 Foundations = over 500 PRS! Focus on our top sellers for success!

GOAL: Finish Fast Start within your first 60 days and Pink within your first 90 days.

MONTH 1: ACHIEVE YELLOW

Earn \$109.37 + \$50 in products Sell 500 PRS & Sponsor 1 Get 1 qualified Total Team Members: 2 Team Wholesale Goal: 450 First Level Wholesale Goal: 93.75

MONTH 2: ACHIEVE FAST START

Earn \$181.25 + \$350 in products Sell 500 PRS & Sponsor 2 Help your team sponsor 2 Get 2 qualified and 1 to 500 PRS Total Team Members: 4 Team Wholesale Goal: 937.50 First Level Wholesale Goal: 562.50

MONTH 3: ACHIEVE PINK

Earn \$368.35 - 426.70** (varies depending on your first level wholesale) Sell 1000 PRS & Sponsor 2 Help your team sponsor 3 & get started Total Team Members: 8 Team Wholesale Goal: 2000 First Level Wholesale Goal: 1167

GOAL: Finish Fast Start within your first 30 days and Pink your 2nd full month in.

MONTH 1: ACHIEVE YELLOW & FAST START

Earn \$271.86 + \$300 in products Sell 1000 PRS & Sponsor 2 Get 1 qualified and 1 to 500 PRS Total Team Members: 3 Team Wholesale Goal: 1218 First Level Wholesale Goal: 468.75

MONTH 2: ACHIEVE PINK

Earn \$543.75 + \$250 in products* Sell 1000 PRS & Sponsor 4 Help 2 on your team sponsor 2 Get 3 qualified and 3 to 500 PRS Total Team Members: 9 Team Wholesale Goal: 2156.25 First Level Wholesale Goal: 937.50

- * In order to earn Y-Cash, the sponsoring and selling needs to be completed in your first 60 days as it's part of the Fast Start Program.
- ** In order to earn the \$200 Pink Bonus, you must achieve pink within 90 days of your start date.

MONTH 1: ACHIEVE YELLOW, FAST START, PINK & CAR BONUS

EARN \$925 + \$600 in products your FIRST FULL month

WHAT YOU DO:

- 1) Sell 1000 PRS
- 2) Recruit 6-10 presenters direct to you and help them sell and get qualified with a minimum of \$125 PRS, but a goal of \$500 - \$1000 PRS
- 3) Make sure your first level has a total of \$2,334 combined retail sales (\$1750 wholesale)

You can earn this amount whether you do this exact activity in your FIRST 30 days of 60 days.

HOW YOU EARN IT:

- 1) COMMISSION: 1000 PRS = \$225 (20% on the first 500 / 25% on the 2nd 500)
- 2) PINK COMMISSION: 2500 CWS (wholesale) * .03 = \$75
- 3) 1ST LEVEL BONUS: \$1750 FLWS (wholesale) * .5 = 87.50 + \$87.50 (since all would be within their fast start period) = \$175
- 4) CAR BONUS: \$250
- 5) PINK IN 90 DAYS BONUS: \$200
- 6) FAST START: \$1000 PRS * \$50 y-cash = \$100 y-cash 6 presenters (minimum) * \$50 y-cash = \$300 y-cash + \$200 grab bag worth of products for completion

TOTAL = \$925 + \$600 worth of products

