



2018 INCOME DISCLOSURE STATEMENT

Plexus Annual Ambassador Income

Plexus is committed to providing our Ambassadors with life-changing products and a rewarding opportunity. The combination of our products and opportunity can help open the door to personal success and their financial potential.

Our Compensation Plan is designed to provide our Plexus Ambassadors an opportunity to earn commissions from products sold either directly to a customer or through their replicated website.

How Much Can You Earn?*

- The Top 1% of Ambassadors made an average of \$79,624 annually; 50% of the Top 1% made more than \$39,441.
 - It took approximately 23 months as a Plexus Ambassador to reach the Top 1%.
- The Top 10% of Ambassadors made an average of \$13,550 annually; 50% of the Top 10% made more than \$4,982.
- In 2018, an average of 26% of all Ambassadors enrolled at least 1 active Ambassador and earned income (excluding retail profits).
- The average earnings of all Ambassadors was \$310.48.

What Bonuses Can I Earn?

Plexus has several ways to earn bonuses through its generous Compensation Plan. Below are a few examples of the bonuses you can earn:

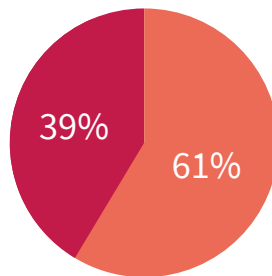
- Preferred Customer Bonus: You can earn bonuses on purchases by your Preferred Customers.
- Commissions and Bonuses: You can earn commissions and bonuses based upon the sales volume in your sales organization and the rank you achieve (see details in the Plexus Compensation Plan).
- Plexus Pools and Bonuses: If you progress through the achievement ranks, you can earn bonuses and participate in various bonus pools (see details in the Plexus Compensation Plan).



Can I Get a Refund?

Plexus has a 60-day money back guarantee for its Customers and Ambassadors. For further details, please see our Refund Policy on plexusworldwide.com.

In addition to our 60-day money refund, Plexus will buy-back any currently marketable inventory purchased within 12 months of an Ambassador's decision to terminate, less a \$15 restocking fee. For further details, see the Buy-Back Policy in our Policies and Procedures.

**2018
Ambassador
vs.
Customer
Ratio***



 All Customers
 All Ambassadors

*The percentages are based on "new" Ambassadors and Customers who enrolled between January 1, 2018 through December 31, 2018.

**These figures do not represent an Ambassador's profit or losses, as it does not consider expenses incurred by an Ambassador in the operation or promotion of his/her business. Estimated expenses, may include, but are not limited to, the Plexus Annual Membership fee, payment of renewal fees, purchase of products for personal consumption, purchases of product samples, shipping costs, transportation costs, training and educational expenses, business equipment, travel expenses, and miscellaneous costs. In some cases, these costs may exceed the amounts earned by an Ambassador. Plexus makes no guarantees on your income. Your success depends on your effort, commitment, skill and leadership abilities.

This Income Disclosure Statement is intended to present the average income of Ambassadors in those jurisdictions where income claims are allowed. Income claims are not allowed in Massachusetts and Wyoming. Please consult with your local authorities for more information regarding income claims.