

COMPENSATION PLAN DETAILS

Personal Retail Sales (PRS). Full-price sales you and your customers place on your website.

Active Presenter. Sell \$125 PRS in prior three months.

Wholesale Sales. 75-80% of full-priced sales (after commission is paid out).

Company Wholesale Sales. You and your entire downline regardless of status.

Circle Wholesale Sales. White – Blue status, not including those attached to Green.

First Generation Breakaway. Green status - never leave your Company but they, and their downline, are no longer in your Circle. You are paid three generations deep as your downline continues to grow.

Fast Start Bonus. In first 90 days from joining Younique, sell \$2000 in PRS, have 3 Presenters direct to you, and at least one Active - Receive the Fast Start charm and \$250 in Younique cash.

- ♣ White: New Presenter, 20% commission paid on every full-priced sale.
- ♣ Yellow: Sell \$1000 in PRS (no time limit), 25% commission on every full-priced sales forever.
- ♣ Pink - Month: \$250 PRS, \$2500 Company, one Active Presenter; earn 2% on Circle.
- ♣ Blue – Month: \$250 PRS, \$5000 Company, two Active Presenters; earn 3% on Circle.
- ♣ Green - Month: \$500 PRS, \$10,000 Company, \$2500 Circle, 3 Active Presenters; earn 5% on Circle, 2% on 1st generation.
- ♣ Orange – Month: \$500 PRS, \$25,000 Company, \$5000 Circle, 4 Active Presenters, one Active Elite; earn 5% on Circle, 2% on 1st generation, 3% on 2nd generation.
- ♣ Purple – Month: \$1000 PRS, \$50,000 Company, \$10,000 Circle, 5 Active Presenters, 3 Active Elite; earn 5% on Circle, 2% on 1st generation, 3% on 2nd generation, 4% on 3rd generation.
- ♣ Black – Month: \$1000 PRS, \$100,000 Company, \$20,000 Circle, 10 Active Presenters, 5 Active Elite; earn 5% on Circle, 3% on 1st generation, 4% on 2nd generation, 5% on 3rd generation.

If someone in your downline achieves Green status level one month but Blue the next they, and their downline, go back to your Circle.

Examples (hypothetical dollars used for illustration purposes only):

Green Status with no generation breakaways at \$15,000 Company.

\$500 PRS = \$125

\$15,000 @ 5% = \$750

\$875/mo

Green Status at \$25,000 Company, \$15,000 Circle, \$10,000 1st gen.

\$500 PRS = \$125

\$15,000 @ 5% = \$750

\$10,000 @ 2% = \$200

\$1075/mo

Orange Status at \$30,000 Company, \$10,000 Circle, \$7,000 1st gen, \$13,000 2nd gen:

\$500 PRS = \$125

\$15,000 @ 5% = \$750

\$7,000 First Generation @ 2% = \$140

\$13,000 Second Generation @ 3% = 390

\$1405/mo

Purple Status at \$50,000 Company, \$20,000 Circle, \$5,000 1st gen, \$10,000 2nd gen, \$15,000 3rd gen:
\$1000 PRS = \$250
\$20,000 @ 5% = \$1000
\$5,000 First Generation @ 2% = \$100
\$10,000 Second Generation @ 3% = \$300
\$15,000 Third Generation @ 4% = \$600
\$2250/mo

Black Status at \$100,000 Company, \$40,000 Circle, \$10,000 1st gen, \$20,000 2nd gen, \$30,000 3rd gen:
\$1000 PRS = \$250
\$40,000 @ 5% = \$2000
\$10,000 First Generation @ 3% = \$300
\$20,000 Second Generation @ 4% = \$800
\$30,000 Third Generation @ 5% = \$1500
\$4850/mo